



**兖州煤业股份有限公司**

**Yanzhou Coal Mining Company Limited**



**Interim Results 2021  
Corporate Presentation**

- ◆ The information contained in this presentation is intended solely for your reference only. In addition, such information contains projections and forward-looking statements that reflect the Company's current views with respect to future events and financial performance. These views are based on assumptions subject to various risks. No assurance can be given that future events will occur, that projections will be achieved, or that the Company's assumptions are correct. Actual results may differ materially from those projected. Past track record cannot be used as guidance for future performances.

**1**

**Operation Review**

**2**

**Market Analysis of Key Products**

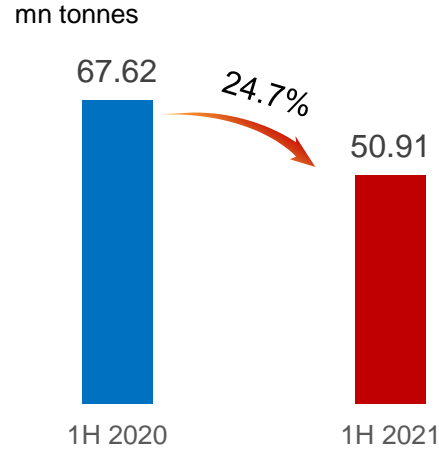
# Part 1 Operation Review

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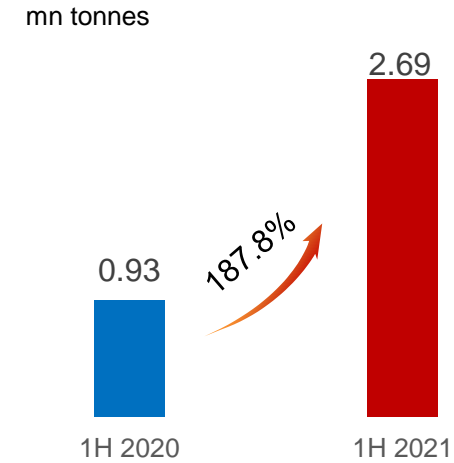
- 🔥 **Significant improvement in operation**
- 🔥 **Maintained healthy financial position**
- 🔥 **Continuous effort in cost control**
- 🔥 **Smart marketing increases revenue and efficiency**
- 🔥 **Outstanding performance in new assets**
- 🔥 **Continue to enhance returns for shareholders**

(Prepared in accordance with International Accounting Standards)

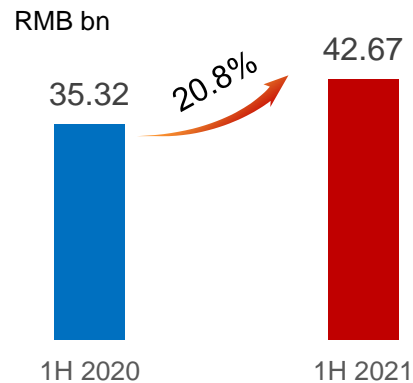
## Sales volume of salable coal 50.91 mn tonnes



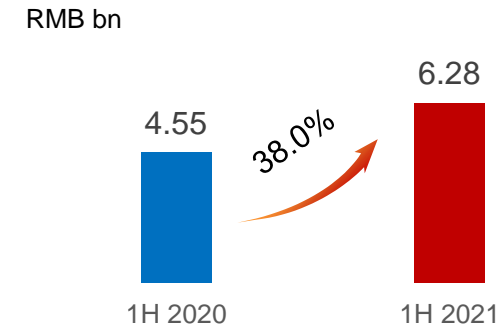
## Sales volume of coal chemical products 2.69 mn tonnes



## Sales revenue RMB42.67 bn



## Net profit attributable to shareholders of the company RMB6.28 bn



## Key Financial Indicators

(Prepared in accordance with International Accounting Standards)

RMB bn

	2021-6-30	2020-12-31	Change	Change (%)
Cash at bank and on hand	22.21	17.12	5.09	29.74
Total borrowings	102.33	92.26	10.07	10.91
Debt-to-assets ratio (%)	67.00	66.27	-	+0.73 pts
	1H 2021	1H 2020	Change	Change (%)
Net operating cash flow	5.27	5.88	-0.62	-10.47
Finance cost	2.38	1.41	0.98	69.66

- ❑ The cost of self-produced coal sold per tonne has partly completed the control target

## Cost of coal sold per tonne by business entity

(Prepared in accordance with International Accounting Standards)

RMB/tonne

	1H2021	1H2020	Y-o-Y	
			Change	Change (%)
The Headquarters	343.60	265.94	77.65	29.20
Heze Neng Hua	539.22	451.29	87.92	19.48
Shanxi Neng Hua	333.20	201.44	131.76	65.41
Future Energy	194.19	-	194.19	-
Ordos Neng Hua	192.06	171.59	20.47	11.93
Haosheng Company	391.04	186.78	204.26	109.36
Inner Mongolila Mining	573.19	-	573.19	-
Yancoal Australia	341.14	308.70	32.44	10.51
Yancoal International	269.55	266.27	3.28	1.23
<b>Self-produced salable coal</b>	<b>300.43</b>	<b>267.38</b>	<b>33.06</b>	<b>12.36</b>

- ❑ The unit cost of coal chemical products has partly completed the control target

## Unit Cost of Major Coal Chemical Products

(Prepared in accordance with International Accounting Standards)

RMB/tonne

	1H2021	1H2020	Change	Y-o-Y Change (%)
Lunan Chemical	3,873.65	-	3,873.65	-
- <i>Acetic acid</i>	2,295.59	-	2,295.59	-
- <i>Acetic ether</i>	5,721.22	-	5,721.22	-
Future Energy	3,054.23	-	3,054.23	-
- <i>Crude liquid wax</i>	2,753.94	-	2,753.94	-
Yulin Neng Hua	1,391.81	1,060.03	331.79	31.30
- <i>Methanol</i>	1,391.81	1,060.03	331.79	31.30
Ordos Neng Hua	1,231.28	817.28	414.00	50.66
- <i>Methanol</i>	1,066.57	817.28	249.29	30.50
- <i>Ethylene glycol</i>	2,176.57	-	2,176.57	-
Fine Chemicals	1,060.90	-	1,060.90	-



**Coal**

- The sales volume of clean coal in Shandong province accounted for 54.9% of total sales volume, maintaining its position as the largest clean coal producer and supplier in the Eastern China

**Sales volume by business entity**

(Prepared in accordance with International Accounting Standards)

000' tonnes, RMB/tonne

	Sales Volume		Y-o-Y Change(%)	Price		Y-o-Y Change(%)
	1H2021	1H2020		1H2021	1H2020	
The Headquarters	10,571	15,847	-33.30	695.75	525.78	32.33
Heze Neng Hua	777	1,588	-51.06	1,177.72	878.70	34.03
Shanxi Neng Hua	627	734	-14.54	388.65	280.91	38.36
Future Energy	6,538	-	-	533.97	-	-
Ordos Neng Hua	4,443	6,164	-27.92	407.90	228.31	78.66
Haosheng Company	1,910	3,481	-45.12	489.46	278.81	75.55
Inner Mongolia Mining	537	-	-	376.04	-	-
Yancoal Australia	17,100	17,748	-3.65	470.59	464.78	1.25
Yancoal International	2,389	2,663	-10.28	415.07	359.68	15.40
Total	44,892	48,224	-6.91	534.45	446.21	19.78

## Coal chemicals

- The overall selling price and volume of coal chemical products increased YoY, driving the company's growth in results

### Sales of major coal chemical products

(Prepared in accordance with International Accounting Standards)

000' tonnes, RMB/tonne

	Sales Volume			Y-o-Y Change(%)	Price		Y-o-Y Change(%)
	1H2021	1H2020			1H2021	1H2020	
Lunan Chemical	874	-	-	-	6,449.90	-	-
- Acetic acid	370	-	-	-	5,528.57	-	-
- Acetic ether	211	-	-	-	7,494.15	-	-
Future Energy	414	-	-	-	3,927.43	-	-
- Crude liquid wax	212	-	-	-	4,207.36	-	-
Yulin Neng Hua	353	381	-7.19		1,738.67	1,306.12	33.12
- Methanol	353	381	-7.19		1,738.67	1,306.12	33.12
Ordos Neng Hua	1,039	553	87.93		2,121.80	1,299.66	63.26
- Methanol	885	553	60.04		1,751.82	1,299.66	34.79
- Ethylene glycol	154	-	-		4,245.07	-	-
Fine Chemicals	6	-	-		1,698.95	-	-
<b>Total</b>	<b>2,687</b>	<b>934</b>	<b>187.80</b>		<b>-</b>	<b>-</b>	<b>-</b>

❑ **New assets realized a net profit of RMB4.14 bn, and a net operating cash inflow of RMB4.93 bn**

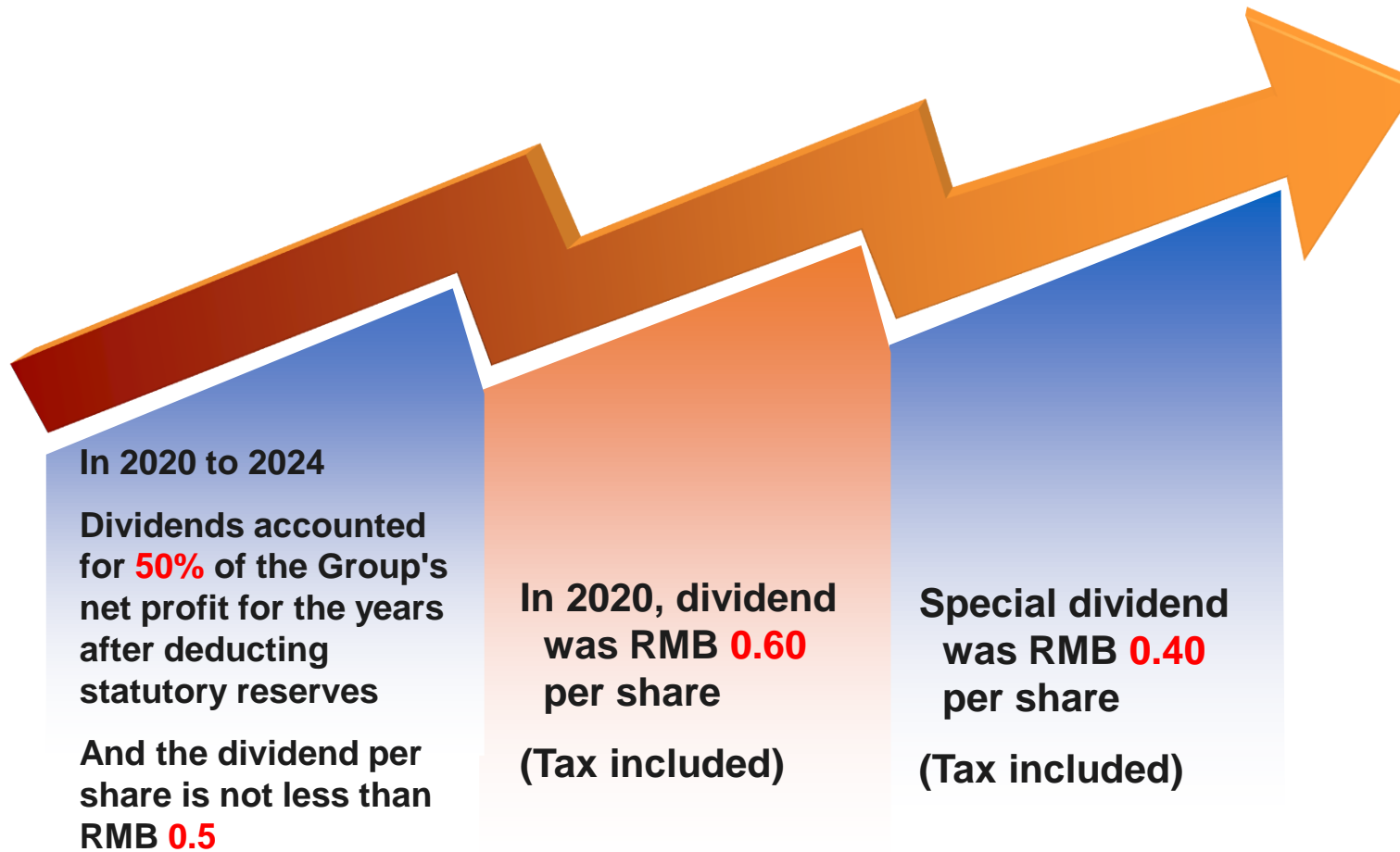
### Net profit and operating cash flow

(Prepared in accordance with Chinese Accounting Standards)

RMB mn

	1H2021 Net profit	1H2021 Net operating cash inflow
Future Energy	2,146	3,090
Lunan Chemicals	1,962	1,839
Fine Chemicals	18	-24
Chemical Equipment	1	-6
Jisan Power	7	16
Coal Chemicals Supply and Sales	2	12
<b>Total</b>	<b>4,135</b>	<b>4,927</b>

- Declared 2020 annual dividend of RMB1.00/share. Based on the share price of A shares at the end of 2020, the dividend payout ratio is as high as 9.9%



## Part 2 Market Analysis of Key Products

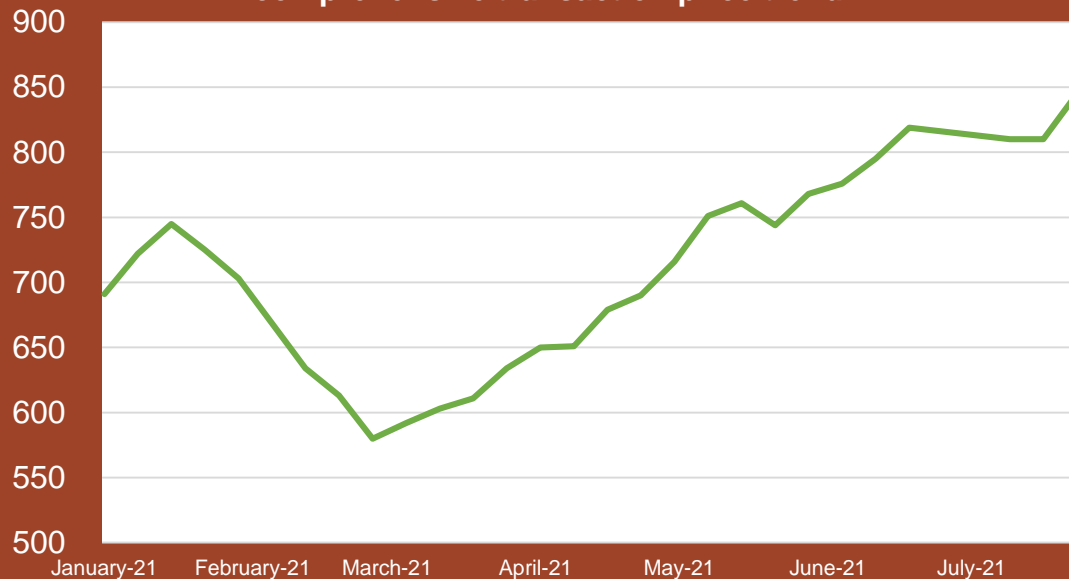
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🔥 Analysis of Coal Market

🔥 Analysis of Coal Chemical Market

## Coal Price increased substantially in 1H2021

CCTD Qinhuangdao Port 5500 kcal thermal coal comprehensive transaction price trend



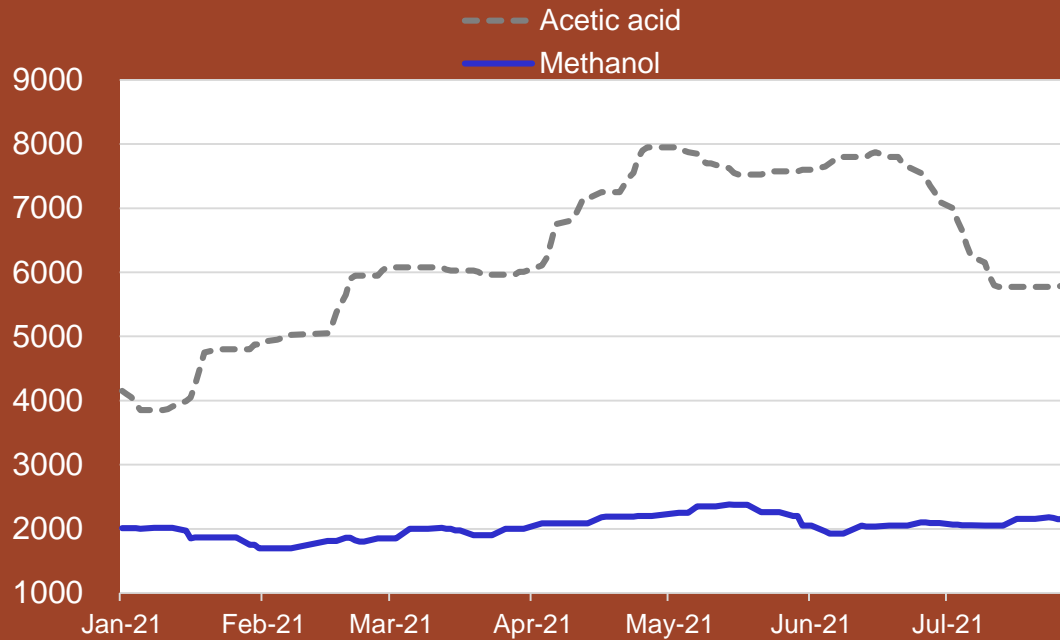
## Coal prices are expected to fluctuate at high levels in 2H2021

- Improved market supply
- Increasing market demand
- Low level of coal inventory
- Coal prices fluctuate at high levels

Significant increase in prices of major  
chemical products in 1H2021

Prices are expected under pressure in 2H2021

Price trend of methanol and acetic acid



- **Favorable macro economy**
- **Contraction in downstream profit**
- **High raw material costs**
- **Price pressure**



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**Thank you**